

# ***ABBINANTE & CO.***

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5055 E. Broadway, Suite C-214  
Tucson, AZ 85711  
Tel: (520) 750-1132  
Fax: (520) 979-3433

## **Profitable HVAC Company**

**Location:** Tucson, Arizona

### **Financial Information:**

**Asking:** \$99,000

**Gross:** \$295,000

**Cash Flow:** \$100,000

**Furniture, Fixtures & Equipment:** \$10,000

**Inventory:** \$14,000

**Financing:** Seller prefers all cash, but will consider owner financing.



### **Summary Description:**

This HVAC company performs repair service, both on a call and contract basis. In addition the Company has approximately one-third of its revenues derived from new installations of equipment. This reputable business has been expanding by word of mouth with a great customer base. A large percentage of this Company's revenues is derived from its solid customer base of Tucson's property management firms.

This Business operates 5 days a week and provides emergency service during evenings and weekends. This Company has had steady growth over the last five years as result of the great professional service they render (reputation).

The two owners, husband and wife, are active in the Business. The husband works 40 hours per week, dedicating 10 hours to sales. The wife works 35 hours per week as the company dispatcher and bookkeeper. The \$100,000.00 Cash Flow does not provide compensation to the current owners.

This Business is being represented by a Licensed Real Estate Broker in the State of Arizona, License # BR009292000.

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## **Profitable HVAC Company (Con't)**

**Location:** Tucson, Arizona

Because of the Confidentiality surrounding the sale of the Business: Potential buyers will be asked to meet at the Broker's office to sign a Confidentiality Agreement and provide proof of funds before receiving additional information.

### **General Information:**

**Facilities:** The Business is home operated and requires a 10' x 15' area in a garage for the storage of parts and equipment.

**Support/Training:** Seller understands the importance of helping the purchaser to allow for a smooth transition after the purchase.

**Reason Selling:** Owners are relocating out of state.

**Year Established:** 2008

**Employees:** 2

### **Contact Information:**

**Contact:** Michael C. Abbinante

**Phone:** (520) 750-1132

**Email:** michael@abbinanteco.com

**Broker #:** BR009292000